

# FINANCIAL RESULTS

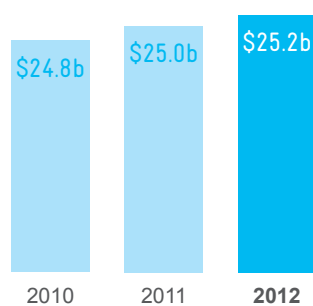
## FIVE YEAR SUMMARY

	2012 \$m	2011 \$m	2010 \$m	2009 \$m	2008 \$m
Sales revenue	25,232	24,983	24,813	25,371	24,657
EBITDA <sup>(1)</sup>	10,234	10,151	10,847	10,948	10,416
EBIT <sup>(2)</sup>	5,822	5,692	6,501	6,558	6,226
Profit after tax	3,424	3,250	3,940	4,076	3,711
Dividends declared per share (cents)	28	28	28	28	28
Total assets	39,525	37,913	39,282	39,962	37,922
Gross debt	17,222	16,232	16,031	17,036	16,285
Net debt	13,277	13,595	13,926	15,655	15,385
Total equity	11,689	12,292	13,008	12,681	12,245
Accrued capital expenditure	3,591	3,410	3,471	4,598	4,897
Free cashflow	5,197	5,477	6,225	4,365	3,855

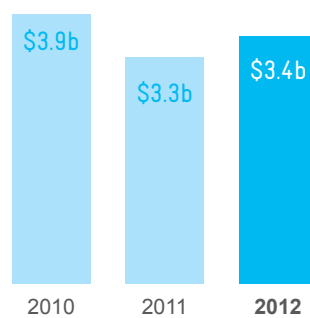
(1) Operating profit before interest, depreciation and amortisation and income tax expense. EBITDA is used as a measure of financial performance by excluding certain variables that affect operating profits but which may not be directly related to all financial aspects of the operations of the company. EBITDA is not a measure of operating income, operating performance or liquidity under A-IFRS. Other companies may calculate EBITDA in a different manner to us.

(2) EBITDA less depreciation and amortisation.

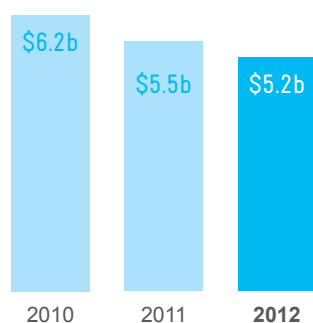
### SALES REVENUE



### PROFIT FOR THE YEAR



### FREE CASHFLOW



### MOBILE REVENUE

