## NON-FINANCIAL RESULTS

## KEY PERFORMANCE INDICATORS

OUR CUSTOMERS	2012 Objective	2012	2011	2010
Customer satisfaction Score	7.2	7.3	6.9	6.8
TIO complaints Level 1 Complaints per month per 10,000 SIOs	No more than 2.0	1.9	3.1	-
Disability Action Plan Percentage of commitments completed	66%	75%	-	-
OUR PEOPLE				
Employee engagement Survey score	77%	77%	75%	75%
Health and safety Lost Time Injury Frequency Rate (LTIFR)	1.5	1.32	1.30	2.32
Gender diversity Women in executive management	25%	25.0%	22.7%	22.4%
Volunteering during Telstra time Number of days	1,500	1,375	-	-
Payroll Giving Participation rate	3.0%	2.7%	3.5%	-
OUR COMMUNITY				
Social and community investment  Total (millions of dollars)	Ongoing investment	\$239.8m	\$248.0m	\$262.1m
Everyone Connected (targeted programmes) People impacted	Establish baseline	101,500	-	-
OUR ENVIRONMENT				
Carbon emissions Tonnes of carbon dioxide equivalent (tCO₂e)	Minimise our impact	1,676,925	1,659,714	1,687,777
Carbon emissions intensity tCO₂e per terabyte of data	15% reduction to 1.64	1.24	1.93	-
e-waste (MobileMuster) Tonnes collected	14.5 tonnes collected	14.3	17.3	18.9

OUR GOAL IS TO BRING THE SOCIAL AND THE ENVIRONMENTAL INTO THE HEART OF THE ORGANISATION IN WAYS THAT CREATE VALUE.

