## Macquarie Group Limited

## Ten year history

With the exception of 31 March 2005, the financial information presented below has been based on the Australian Accounting Standards adopted at the end of each balance date. The financial information for the full years ended 31 March 2005 - 2011 is based on the reported results using the Australian Accounting Standards that also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

Years ended 31 March	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Income statement (\$A million)										
Total income	1,822	2,155	2,823	4,197	4,832	7,181	8,248	5,526	6,638	7,644
Total expenses	(1,467)	(1,695)	(2,138)	(3,039)	(3,545)	(5,253)	(6,043)	(4,537)	(5,344)	(6,373)
Operating profit before income tax	355	460	685	1,158	1,287	1,928	2,205	989	1,294	1,271
Income tax expense	(76)	(96)	(161)	(288)	(290)	(377)	(317)	(15)	(201)	(282)
Profit for the year	279	364	524	870	997	1,551	1,888	974	1,093	989
Macquarie Income Preferred Securities						,	,		,	
distributions	_	_	_	(28)	(51)	(54)	(50)	(45)	(8)	(4)
Macquarie Income Securities distributions	(29)	(28)	(27)	(29)	(29)	(31)	(34)	(33)	(21)	(26)
Other non-controlling interests	_	(3)	(3)	(1)	(1)	(3)	(1)	(25)	(14)	(3)
Profit attributable to ordinary equity										
holders	250	333	494	812	916	1,463	1,803	871	1,050	956
Statement of financial position										
(\$A million)										
Total assets	30,234	32,462	43,771						145,940	
Total liabilities	27,817	29,877	40,938	-					134,171	145,636
Net assets	2,417	2,585	2,833	4,425	5,337	7,519	10,061	9,560	11,769	11,932
Total loan assets	9,209	9,839	10,777	28,425	34,999	45,796	52,407	44,751	44,267	46,016
Impaired loan assets (net of provisions)	49	16	61	42	85	88	165	952	647	377
Share information <sup>1</sup>										
Cash dividends per share (cents per share)										
Interim	41	41	52	61	90	125	145	145	86	86
Final	52	52	70	100	125	190	200	40	100	100
Special <sup>2</sup>	_	50	_	40	_	-	-	-	_	_
Total	93	143	122	201	215	315	345	185	186	186
Basic earnings per share (cents per share)	132.8	164.8	233.0	369.6	400.3	591.6	670.6	309.6	320.2	282.5
Share price at 31 March (\$A) <sup>1</sup>	33.26	24.70	35.80	48.03	64.68	82.75	52.82	27.05	47.25	36.60
Ordinary share capital (million shares) <sup>3</sup>	198.5	204.5	215.9	223.7	232.4	253.9	274.6	283.4	344.2	346.8
Market capitalisation at 31 March <sup>1</sup>										
(fully paid ordinary shares) (\$A million)	6,602	5,051	7,729	10,744	15,032	21,010	14,504	7,666	16,266	12,693
Net tangible assets per ordinary share (\$A) <sup>4</sup>	7.94	8.23	10.72	13.97	16.63	22.86	28.18	23.72	25.82	26.16
Ratios (%)										
Return on average ordinary shareholders'										
funds	18.7	18.0	22.3	29.8	26.0	28.1	23.7	9.9	10.1	8.8
Dividend payout ratio	73.6	87.4 <sup>2</sup>	53.2	53.2	54.4	54.3	52.2	60.2	60.4	67.3
Expense/income ratio	80.5	78.7	75.7	72.4	73.4	73.2	73.3	82.1	80.5	83.4
Net loan losses as % of loan assets										
(excluding securitisation SPVs and										
segregated futures funds)	0.2	0.0	0.3	0.2	0.2	0.1	0.3	1.9	0.8	0.4
Assets under management										
(\$A billion)⁵	41.3	52.3	62.6	96.7	140.3	197.2	232.0	243.1	325.7	309.8
Staff numbers <sup>6</sup>	4,726	4,839	5,716	6,556	8,183	10,023	13,107	12,716	14,657	15,556

<sup>&</sup>lt;sup>1</sup> The MBL (now MGL) ordinary shares were quoted on the Australian Stock Exchange (now Australian Securities Exchange) on 29 July 1996.

<sup>&</sup>lt;sup>2</sup> The special dividend for 2003 was paid to release one-off franking credits to shareholders on entry into tax consolidation. Excluding the special dividend of 50 cents per share, the payout ratio would have been 56.8 per cent.

<sup>&</sup>lt;sup>3</sup> Number of fully paid ordinary shares at 31 March, excluding options and partly paid shares.

<sup>&</sup>lt;sup>4</sup> Net tangible assets include intangibles (net of associated deferred tax assets and deferred liabilities) within assets and disposal groups held for sale.

<sup>&</sup>lt;sup>5</sup> The methodology used to calculate assets under management was revised in September 2005. Comparatives at 31 March 2005 have been restated in accordance with methodology.

<sup>&</sup>lt;sup>6</sup> Includes both permanent staff (full time, part time and fixed term) and contractors (including consultants and secondees).