

# Notes to the financial statements

## for the financial year ended 31 March 2011

### continued

	Consolidated 2011 \$m	Consolidated 2010 \$m	Company 2011 \$m	Company 2010 \$m
<b>Note 2</b>				
<b>Profit for the financial year continued</b>				
<b>Employment expenses</b>				
Salary and salary related costs including commissions, superannuation and performance-related profit share	(3,269)	(2,595)	(3)	(3)
Share based payments	(306)	(224)	-	-
Provision for annual leave	(29)	(21)	-	-
Provision for long service leave	(8)	(8)	-	-
<b>Total compensation expense</b>	<b>(3,612)</b>	<b>(2,848)</b>	<b>(3)</b>	<b>(3)</b>
Other employment expenses including on-costs, staff procurement and staff training	(278)	(253)	-	-
<b>Total employment expenses</b>	<b>(3,890)</b>	<b>(3,101)</b>	<b>(3)</b>	<b>(3)</b>
<b>Brokerage and commission expenses</b>				
Brokerage expenses	(583)	(501)	-	-
Other fee and commission expenses	(202)	(144)	-	(5)
<b>Total brokerage and commission expenses</b>	<b>(785)</b>	<b>(645)</b>	<b>-</b>	<b>(5)</b>
<b>Occupancy expenses</b>				
Operating lease rentals	(295)	(287)	-	-
Depreciation: furniture, fittings and leasehold improvements (note 18)	(118)	(124)	-	-
Other occupancy expenses	(70)	(71)	-	-
<b>Total occupancy expenses</b>	<b>(483)</b>	<b>(482)</b>	<b>-</b>	<b>-</b>
<b>Non-salary technology expenses</b>				
Information services	(145)	(128)	-	-
Depreciation: computer equipment (note 18)	(50)	(50)	-	-
Other non-salary technology expenses	(121)	(105)	-	-
<b>Total non-salary technology expenses</b>	<b>(316)</b>	<b>(283)</b>	<b>-</b>	<b>-</b>
<b>Other operating expenses</b>				
Professional fees	(276)	(265)	-	-
Auditor's remuneration (note 44)	(20)	(22)	-	(1)
Travel and entertainment expenses	(184)	(160)	-	-
Advertising and promotional expenses	(72)	(51)	-	-
Communication expenses	(49)	(41)	-	-
Amortisation of intangibles	(74)	(32)	-	-
Depreciation: communication equipment (note 18)	(6)	(7)	-	-
Other expenses	(218)	(255)	(14)	(19)
<b>Total other operating expenses</b>	<b>(899)</b>	<b>(833)</b>	<b>(14)</b>	<b>(20)</b>
<b>Total operating expenses</b>	<b>(6,373)</b>	<b>(5,344)</b>	<b>(17)</b>	<b>(28)</b>