

## Regional activity

| Australia                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Asia                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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| <ul style="list-style-type: none"> <li>– Macquarie Capital (MacCap) was financial adviser to Origin Energy Limited on the acquisition of the Integral Energy and Country Energy retail businesses from the NSW state-owned energy network businesses and their binding GenTrader arrangements with Eraring Energy</li> <li>– MacCap was financial adviser to AXA Asia Pacific Holdings in relation to the \$A13.3 billion acquisition of their Asian business by AXA SA and their Australian and New Zealand businesses by AMP. This was the largest financial services transaction in Australian corporate history based on equity value at completion</li> <li>– MacCap and FICC acted as joint lead managers on the \$A550 million five-year Australian bond financing for the Dampier-to-Bunbury pipeline in Western Australia</li> <li>– FICC was awarded Best Domestic FX Providers – Australia; second place Best For Innovative FX Products and Structured Ideas; third place Best FX Prime Broking Services (AsiaMoney Corporate FX Poll 2010)</li> <li>– BFS' Macquarie Pastoral Fund purchased an additional three properties in March 2011 in north-western NSW from Clyde Agriculture, further expanding its rural property portfolio. This acquisition took its total pastoral holdings to 3.15 million hectares</li> <li>– BFS retail deposits increased 72 per cent to \$A26.6 billion at 31 March 2011</li> <li>– MFG was ranked first among individual managers by Rainmaker based on the number of Australian institutional mandates awarded in the year to 31 December 2010</li> <li>– MFG experienced increased inflows into its retail structured products, with over \$A300 million raised during the period</li> <li>– CAF acquired the GMAC auto finance portfolio worth approximately \$A1 billion</li> <li>– CAF funded, originated or acquired \$A3.8 billion of corporate debt and finance leasing opportunities</li> <li>– MSG maintained its position in Australian equities of No. 1 overall for research and sales to Asian institutional investors (Peter Lee Associates 2010) and No. 1 equity research/advisory share for US and European institutional investors (Greenwich)</li> <li>– MSG derivatives business was the No. 2 provider for listed warrants based on market share (ASX)</li> </ul> | <ul style="list-style-type: none"> <li>– MacCap was joint sponsor, joint bookrunner and joint lead manager for the Hong Kong-listing of the Agricultural Bank of China Limited as part of the \$US22.1 billion dual listing on the Hong Kong and Shanghai stock exchanges, the world's largest-ever IPO</li> <li>– MacCap was exclusive financial adviser to a consortium led by Daewoo Engineering &amp; Construction Co., Ltd. for its \$US1.5 billion greenfield financing of Sosa-Wonsi Double-Track Rail build-transfer-lease (BTL) project, one of the largest BTL projects in Korea. The transaction was awarded Project Finance Asia-Pacific Transportation Deal of 2010 by Euromoney</li> <li>– Macquarie Bank Limited was granted a bank branch licence by the Monetary Authority of Singapore and an extension of the Macquarie Bank Limited Seoul Branch in Korea to include over-the-counter derivatives</li> <li>– FICC continued to develop its regional hub in Singapore comprising its Asian Markets, Fixed Income and Currencies, Agricultural Commodities and Energy Markets businesses</li> <li>– MIRA continued the build out of its Asian platform, raising over \$A1.5 billion in equity for unlisted funds focused on Korea, China, and India and investing approximately \$A1.0 billion in equity across Korea, Taiwan and India</li> <li>– Macquarie Asia New Stars Fund won the 2011 Lipper Award for the Best Asia-Pacific Small-Mid Cap Equity Fund based on its three-year performance to 31 December 2010</li> <li>– Macquarie's Asian Alpha hedge fund strategy experienced increased flows during the period and exceeded \$A1.0 billion in AUM following 31 March 2011</li> <li>– BFS launched the Agricultural Opportunities 2011 Investment Strategy to its Religare- Macquarie Private Wealth clients providing Indian investors unique access to a range of global agricultural and food manufacturing investment opportunities</li> <li>– BFS Precision Marketing signed a joint venture with Manulife Indonesia to enhance Manulife's tailored insurance marketing product</li> <li>– CAF extended its IT&amp;T leasing capacity into Malaysia, Hong Kong, Singapore and India</li> <li>– CAF funded over \$A700 million of leased assets</li> <li>– MSG was rated the No. 1 execution broker in Asia per Bloomberg's annual survey on execution capability</li> <li>– MSG derivatives business maintained top three market share positions in listed warrants in Korea, Singapore and Hong Kong</li> </ul> |